

## Ch 13 and some of 14 Money and financial institutions

### I. Money

- a. Money is what money does
- b. *Three functions*
  - i. Medium of exchange (see qualities 'd')
  - ii. Store of value (see 'e')
  - iii. Measure of value (see 'f')
- c. Historically, Money has been
  - i. Wampum (Native American money)
  - ii. Gold
  - iii. Silver
  - iv. Copper
- d. *Qualities money should have:*
  - i. Stability: Value remain similar day to day
  - ii. Portability: Light enough to carry
  - iii. Durability: Reasonable life expectancy of material
  - iv. Uniformity: Equal denominations have equal value
  - v. Divisibility: Able to divide into parts
  - vi. Recognizability: Hard to counterfeit\
- e. People should be able to save money with the expectation that it will still have a similar value later
- f. Money should allow us to set a value on a product in terms everyone can understand

### II. Money Supply

- a. Total amount of money in circulation in a country at a given time
- b. Measurement of Money supply
  - i. M1
    1. Currency (cash)
    2. Traveler's checks
    3. Demand Deposits (common checking accounts)
    4. Other checkable deposits (Commercial banks, savings and loans, credit unions, etc)
  - ii. M2
    1. All of M1
    2. Savings accounts (under \$100,000)
    3. Money market accounts
    4. CD's
    5. Other easily liquidated assets
  - iii. M3
    1. All of M1 and M2
    2. Large-denomination savings accounts (over \$100,000)
    3. Large CD's (over \$100,000)
- c. Most of the money supply is electronically stored

### III. Banking

- a. **Bank:** Financial institution that accepts demand deposits and makes commercial loans
- b. Savings and Loans, Savings Banks, and Credit Unions only deal with consumers (not commercial businesses) and are called **Thrift Institutions**
- c. *Offer services:*
  - i. Accepting and holding deposits (insured up to \$100,000)
  - ii. Making loans
  - iii. Collecting and transferring funds
- d. **Fractional reserve Banking:** Banking practice that takes in deposits and loans out a portion of the deposits in the form of loans
- e. **Reserves:** Banks required to keep a portion of deposits on hand (do not loan out)
- f. **Reserve Ratio:** Amount banks required to keep expressed as a percentage of total deposits
- g. Banks, through loans, can *create money*
  - i. When people take out a loan, the bank 'creates' the money and gives it to the person

- ii. The money in the loan is used by borrower and added to the money supply through M1
- h. Deposits and loans can multiply the money supply many times
  - i. **Deposit Multiplier:** Each deposit and loan creates more money: What is not part of the Reserve Ratio is loaned out, thus adding to the money supply
  - ii. The deposit Multiplier is: 100 divided by the reserve ratio
  - iii. If reserve ratio is 20 %, the deposit multiplier is 5 ( $100/20=5$ )
- i. Money supply is reduced in the same manner (next chapter...)

#### IV. Federal Reserve System (FED)

- a. The FED is the nation's central bank
  - i. Responsibilities include issuing paper currency
  - ii. Collecting and clearing checks
  - iii. Holding the banking system's reserves
  - iv. Regulating the money supply
  - v. Supervising and regulating the banking industry

#### b. 12 Banks

#### V. Value of Money

- a. **Purchasing power** = value of money
- b. Inflation and deflation is the adjusting of the value of money
  - i. *Inflation = value of dollar decreases (prices up)*
  - ii. *Deflation = value of dollar increases (prices down)*
- c. **Demand-pull inflation**
  - i. Demand for goods/services increases faster than ability to satisfy demand cause increase in prices
  - ii. Example: war time causes nation's resources to shift to war machines and the production of everyday goods decreases; the demand for goods remains, but production is slowed
- d. **Cost-push inflation**
  - i. Increase in cost of production causes increase in prices
  - ii. Caused by:
    - 1. Increase in cost of raw materials (ex: OPEC crisis)
    - 2. **Wage-price spiral** – labor unions increase wages that outpace productivity – prices raised to make up cost (results in increase in cost of living, thus more wages demanded, thus higher prices, and so on – this is called an **inflationary spiral**)
    - 3. **Price-Wage spiral** – Businesses, ignoring competition, increase prices. This triggers demand for wage increases and begins another spiral.
- e. *Those who suffer from inflation the most*
  - i. *People on relatively fixed incomes (retired people)*
  - ii. *Savers (investments with fixed interest rates that do not match inflation)*
  - iii. *Lenders (loans with fixed rates)*
  - iv. *Business firms (uncertainty makes prediction difficult)*
- f. *Those who benefit*
  - i. *Those who can increase income (use times of inflation to increase cost more than inflation rate: ex: jewelers)*
  - ii. *Borrowers (take out fixed loans at low rates!)*
  - iii. *Government (Taxes increase as income increases: more people in higher tax brackets – called **Bracket creep**)*